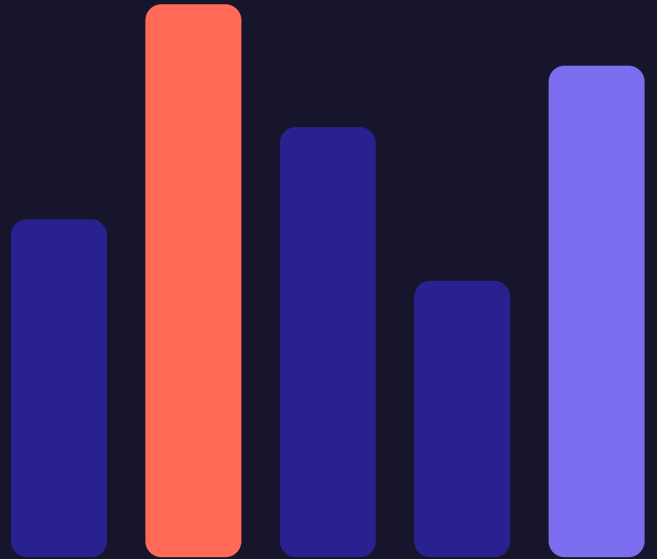




Car Comparison Worksheet

Up to 3 cars, side by side

General information for car buyers, not financial advice. Costs are estimates.
We are not a dealer, lender or insurer, and we never share your details with them.
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1. Price and financing

Ask each seller for a written out-the-door price. Treat price, trade-in and financing as separate deals.

	Car 1	Car 2	Car 3
Year, make, model, trim			
Seller and contact			
Vehicle price			
Sales tax			
Title and registration			
Doc fee			
Add-ons (remove?)			
OUT-THE-DOOR PRICE			
Down payment + trade-in			
APR and term (months)			
Monthly payment			
Total of payments			

2. Five-year running costs

Use the same miles per year and fuel price for every car. Get a real insurance quote for each.

	Car 1	Car 2	Car 3
Combined MPG (or miles/kWh)			
Fuel or charging per year			
Insurance quote per year			
Maintenance per year (estimate)			
Registration and other per year			
Estimated value after 5 years			
Depreciation (price - value)			
5-YEAR TOTAL (calculator)			

Free calculator: easyautocompare.com/cost-calculator

3. Checks

	Car 1	Car 2	Car 3
Open recalls checked by VIN (NHTSA.gov)	☐	☐	☐
NHTSA and IIHS ratings looked up	☐	☐	☐
History report: clean title, no flood/salvage	☐	☐	☐
Independent inspection done (used)	☐	☐	☐
Warranty remaining confirmed	☐	☐	☐
Service records received	☐	☐	☐

4. Test drive notes

Score each from 1 (poor) to 5 (great).

	Car 1	Car 2	Car 3
Seat comfort after 20 min			
Visibility and cameras			
Highway noise			
Acceleration and braking			
Controls and screen			
Cargo and car seats			
Overall			

5. Dealer visit checklist

Bring	Done
☐ Loan pre-approval letter	
☐ Insurance card and agent's number	
☐ Trade-in title or payoff amount and written offers	
☐ This worksheet and written out-the-door quotes	
☐ Driver's license	

Do	Done
☐ Negotiate the out-the-door price, not the monthly payment	
☐ Ask to remove add-ons you didn't request	
☐ Compare the dealer's APR with your pre-approval	
☐ Read the buyer's order and loan disclosure line by line	

Don't	Done
☐ Sign anything with blanks	
☐ Take the car home before financing is final ("spot delivery") without understanding the terms	
☐ Let a deadline rush you	

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